

HODAKA MORITA

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Education

Ph.D. (Economics), Cornell University, Department of Economics, May 2000.
M.B.A., Cornell University, Johnson Graduate School of Management, May 1993.
B.A. (Economics), The University of Tokyo, March 1985.

Research interests

Industrial organization, organizational economics, international trade, economics of Japanese business.

Current positions

Associate Professor, School of Economics, Australian School of Business, The University of New South Wales, Sydney Australia (January 2008 – present).

Australian Research Fellow, Australian Research Council (January 2009 – present).

Research Fellow, Research Institute for Economics and Business Administration, Kobe University, Kobe Japan (August 2010 – present).

Past positions

Senior Lecturer, School of Economics, Australian School of Business, The University of New South Wales (July 2004 – December 2007).

Lecturer, School of Economics, The University of New South Wales (July 1999 – June 2004).

Editorial position

Associate Editor, Australian Journal of Management (September 2010 – present).

Visiting positions

Visiting Professor, Institute of Economic Research, Hitotsubashi University (April – September, 2012)

Visiting Researcher, Competition Policy Research Center (CPRC) at Japan Fair Trade Commission (April 2009 – March 2012).

Visiting Scholar, Institute of Economic Research, Hitotsubashi University (January – February, 2012)

Visiting Professor, Research Institute for Economics and Business Administration, Kobe University, Kobe Japan (August 2010 – October 2010)

Visiting Scholar, Research Institute of Economy, Trade and Industry (RIETI), Tokyo Japan (September, 2008)

Visiting Scholar, Institute of Social and Economic Research, Osaka University (September, 2008)

Center of Excellence (COE) Visiting Scholar, Hitotsubashi University (February – March, 2008)

Visiting Scholar, Department of Economics, Queen's University (November, 2007)

Visiting Scholar, Department of Economics, Cornell University (September – October, 2007)

Visiting Scholar, Institute of Innovation Research, Hitotsubashi University (December, 2006)

Center of Excellence (COE) Visiting Scholar, Hitotsubashi University (January, 2006)

NCU/UNSW Exchange Professor, Graduate School of Economics, Nagoya City University (July, 2005)

Visiting Scholar, Institute of Economic Research, Hitotsubashi University (January – February, 2004)

Visiting Lecturer/Scholar, Johnson Graduate School of Management and Department of Economics, Cornell University (August 2002 – June 2003).

Marshall International Visitor, Marshall School of Business, The University of Southern California, April 2002.

Publications

“Internal Promotion and External Recruitment: A Theoretical and Empirical Analysis” (with Jed DeVaro). March 2012. Forthcoming in *Journal of Labor Economics*.

“Firm Dynamics and Labor Market Consequences” August 2010. Forthcoming in *Journal of Law, Economics, & Organization*.

“Competitor Collaboration and Product Distinctiveness” (with Arghya Ghosh). *International Journal of Industrial Organization*, 2012, vol. 30 (2), pp. 137-152.

“FDI in Post-Production Services and Product Market Competition” (with Jota Ishikawa and Hiroshi Mukunoki). *Journal of International Economics*, 2010, Vol. 82, pp. 73 – 84.

“Competition, Monopoly Maintenance, and Consumer Switching Costs” (with Michael Waldman). *American Economic Journal: Microeconomics*, 2010, Vol. 2 (1), pp. 230 – 255.

“An Economic Analysis of Platform Sharing” (with Arghya Ghosh). *Journal of the Japanese and International Economies*, 2008, Vol. 22 (2), pp. 164-186. *NBER Working Paper No. 13058*.

“Free Entry and Social Efficiency under Vertical Oligopoly” (with Arghya Ghosh). *RAND Journal of Economics*, 2007, Vol. 38 (2), pp. 539-552.

“Social Desirability of Free Entry: A Bilateral Oligopoly Analysis” (with Arghya Ghosh). *International Journal of Industrial Organization*, 2007, Vol. 25 (5), pp. 925-934.

“International Credit and Welfare: A Paradoxical Theorem and its Policy Implications” (with Kaushik Basu). *European Economic Review*, 2006, Vol. 50, (August), pp. 1507-1528.

“Platform Sharing in a Differentiated Duopoly” (with Arghya Ghosh). *Journal of Economics & Management Strategy*, 2006, Vol. 15, (Summer), pp. 397-429.

“Multi-skilling, Delegation, and Continuous Process Improvement: A Comparative Analysis of US-Japanese Work Organizations.” *Economica*, 2005, Vol. 72, (February), pp. 69-93.

“Impacts of the Information-technology Revolution on Japanese Manufacturer-supplier Relationships” (with Hirohiko Nakahara). *Journal of the Japanese and International Economies*, 2004, Vol. 18, (September), pp. 390-415.

“Durable Goods, Monopoly Maintenance, and Time Inconsistency” (with Michael Waldman). *Journal of Economics & Management Strategy*, 2004, Vol. 13, (Summer), pp. 273-302.

“Partial Ownership Induces Customised Investments under Repeated Interaction: an Explanation of Japanese Manufacturer-Suppliers Relationships.” *Scottish Journal of Political Economy*, 2001, vol. 48, (August), pp. 345-359.

“Choice of Technology and Labour Market Consequences: an Explanation of U.S.-Japanese Differences.” *Economic Journal*, 2001, vol. 111, (January), pp. 29-50.

Refereed book chapter

“*Senryakuteki teikei no keizai bunseki: Futatsuno shiten* (Economic Analysis of Strategic Alliances: Two Perspectives)” (in Japanese). In Kenzo Abe, Masao Ogaki, Kazuo Ogawa, and Takatoshi Tabuchi, eds., *Gendai Keizaigaku no Choryu 2011* (Modern Trends in Economics 2011; published each year by Japan Economic Association), 2011, pp. 125-155. Tokyo: Toyo Keizai Shinposha.

Working papers

“Group Identity and Relation-Specific Investment: An Experimental Investigation” (with Maroš Servátka). October 2011. Under revision for invited resubmission at *European Economic Review*.

“Continuous Improvement and Competitive Pressure in the Presence of Discrete Innovation” (with Arghya Ghosh and Takao Kato). February 2012. *IZA Discussion Paper No. 3132* (previous version).

“Formal Contracts, Relational Contracts, and the Threat-Point Effect” (with Hideshi Itoh). July 2011. *CESifo Working Paper No. 1786* (previous version).

“FDI, Technology Spillover, and Vertical Product Differentiation” (with Xuan T. Nguyen). March 2012.

“Knowledge Transfer and Partial Equity Ownership” (with Arghya Ghosh). February 2012.

“Trade Liberalization and Aftermarket Services for Imports” (with Jota Ishikawa and Hiroshi Mukunoki). April 2012.

“A New Implication of Lazear’s Skill-weights Approach” (with Clare Noone). December 2010.

“Symbols, Group Identity and the Hold-Up Problem” (with Maroš Servátka). November 2011.

Book review

Takatoshi Ito, Hugh Patrick, and David E. Weinstein, eds., *Reviving Japan’s economy: problems and prescriptions*, MIT Press: Cambridge, Massachusetts, 2005. *Agenda*, 2007, vol. 14, (Number 3), pp. 55-57.

Edward J. Lincoln, *Arthritic Japan: the Slow Pace of Economic Reform*, The Brookings Institution: Washington, D.C., 2001. *Journal of the Asia Pacific Economy*, 2002, vol. 7, (October), pp. 408-410.

Government report

“*Kigyō no teikei, bubunteki ketsugo ni kansuru kenkyū* (A study on alliances and partial equity ownership between firms)” (with Shuya Hayashi, Koki Arai, and Motohiro Nishimura; in Japanese). 2010. *Joint research report (CR 02-10) for Competition Policy Research Center, Japan Fair Trade Commission*.

Non-refereed publications

“Poverty Alleviation through Income Generating Projects” (in Japanese), in Atsushi Koyama ed., *Introduction to Social Development*, International Development Journal Publisher, 1995.

“Development of Small Scale Business” (in Japanese), in Tsuyoshi Kikuchi ed., *Handbook of Social Development*, Engineering Consulting Firms Association, 1994.

Teaching

The University of New South Wales

Industrial Organizations [PhD/Master]

Organizational Economics [Master]

Managing for Value Creation 1 [Master]

Economics of Japanese Business and Government [Undergrad]

Japanese Business [Undergrad]

Japanese International Economic Relations [Undergrad]

Economics of the Corporation [Master/Undergrad]

Johnson Graduate School of Management, Cornell University

Economics of Japanese Business and Government [MBA]

Professional activities

Referee for: *American Economic Review*, *Australian Economic Papers*, *Australian Research Council (Australian Laureate Fellowships, Discovery Projects, Future Fellowships, International Linkage, Linkage Projects)*, *Bulletin of Economic Research*, *Economic Journal*, *Economics Bulletin*, *Economic Record*, *Economics of Education Review*, *European Economic Review*,

Hitotsubashi Journal of Economics, International Journal of Industrial Organization, International Journal of the Economics of Business, Japanese Economic Review, Journal of Economic Surveys, Journal of Economic Theory, Journal of Economic Behavior and Organization, Journal of Economics & Management Strategy, Journal of Industrial Economics, Journal of Institutional and Theoretical Economics, Journal of International Economics, Journal of Labor Economics, Journal of Law, Economics, & Organization, Journal of Productivity Analysis, Journal of the Japanese and International Economies, Keizai Kenkyu (The Economic Review), Labour Economics, RAND Journal of Economics, Review of Economic Studies, Review of Industrial Organization, Review of Law and Economics, Scandinavian Journal of Economics, Scottish Journal of Political Economy, Southern Economic Journal, Tenure/Promotion review (Beijing University, University of Southern Carolina)

Research Supervision:

Clare Noon (Undergraduate Honours; Primary supervisor, completed 2004; University Medal, 2004 Honours Economics Society Award. Placement: Reserve Bank of Australia.)

Pinijsorn Luechaikajohnpan (PhD; Joint supervisor, completed 2008. Placement: Booz Allen Hamilton.)

Jonathan Lim (PhD; Joint supervisor, completed 2010.)

Xuan T. Nguyen (PhD; Primary supervisor, completed 2011. Placement: Deakin Business School)

Ashley Cheng (Undergraduate Honours: Primary supervisor, completed 2012. Class I Honours.)

Cheng-si Wang (PhD; Primary supervisor, completion expected 2012. Placement: University of Mannheim (postdoc))

Tomohiro Ara (PhD; Joint supervisor, completion expected 2012. Placement: Fukushima University)

Shuai Niu (PhD; Primary supervisor, on-going)

Service activities and conference organizations:

Member, Human Research Ethics Advisory Panel, Australian School of Business, The University of New South Wales, March 2010 – .

Member, PhD students Admission Committee, School of Economics, Australian School of Business, The University of New South Wales, July 2009 – .

Member, Internal Grants Assessment Committee, Australian School of Business, The University of New South Wales, May 2009 – .

Member, Strategic Initiatives Committee, School of Economics, Australian School of Business, The University of New South Wales, October 2008 – December 2011.

Mentor at the Scientia Scholar Scheme, Australian School of Business, The University of New South Wales, March 2011 – .

Mentor at ASB 2009 Mentoring Program for Academic Women, Australian School of Business, The University of New South Wales, February 2009 – November 2009.

Member, Judgment Panel for Australia-Japan Research Centre Crawford Award (Australian National University), December 2008.

Organizer, UNSW Workshop on International Trade and Industrial Organization, August 2 – 3, 2011.

Organizer, Robert Gibbons Lecture at UNSW, 30 June – 5 July, 2010.

Organizer, Japan-UNSW Applied Microeconomics Workshop, August 2009.

Organizer, 2009 EDN Winter School on Repeated Games & Reputations, July 2009.

Conference Organizer, 24th Australasian Economic Theory Workshop, February 2006.

Postgraduate Coordinator (Coursework), School of Economics, The University of New South Wales, August 2004 – July 2007.

Member, Head of School Advisory Committee, School of Economics, The University of New South Wales, August 2003 – July 2007.

Visitor seminar coordinator, School of Economics, The University of New South Wales, 2001.

Public lectures etc:

Invited lecture for International University of Japan, February 2, 2012.

Invited public lecture for Japan Fair Trade Commission, June 17, 2011.

Invited lecture for International University of Japan, January 20, 2010.

Invited lecture for International University of Japan, January 20, 2009.

Invited public lecture for Research Institute of Economy, Trade and Industry, September 16, 2008.

Invited lecture for Department of Economics at Hitotsubashi University, January 25, 2006.

Invited lecture for Australian Centre of Regulatory Economics (ACORE), ANU, May 10, 2005.

Grants, awards, and recognitions

Australian Research Council Discovery Projects, “Economic Analyses of Partial Equity Ownership Arrangements: Theory, Evidence, and Policy Implications” with Arghya Ghosh and Jay Pil Choi (AU\$ 288,000), 2012 – 2014.

“Industrial Economics Network” with Arghya Ghosh (AU\$ 208,600), Australian School of Business, UNSW, 2011 – 2014.

UNSW Contestable Funding for Support of International Strategic Projects, “Workshop on Frontier Topics in Economics: Building Research Synergies in Asia-Pacific Region” with Gautam Bose, Jay Pil Choi, Kevin Fox, Arghya Ghosh, Elisabetta Magnani, and Alan Woodland, (AU\$ 30,000), 2011.

Australian Research Council Discovery Projects and Australian Research Fellowship, “Partial Equity Ownership and Knowledge Transfer: An Economic Analysis of Strategic Alliances” (AU\$ 325,000), 2009 – 2013.

Australian Research Council Discovery Projects, “Economic Analyses of Competitor Collaboration: Theory, Evidence, and Policy Implications” with Arghya Ghosh (AU\$ 156,426), 2008–2010.

UNSW Contestable Funding for Support of International Strategic Projects, “Applied Microeconomics Workshop with Japanese Universities” with Arghya Ghosh and Shiko Maruyama (AU\$ 40,000), 2009.

College of Business and Economics Contestable Research Grant, University of Canterbury, “Does Vertical Integration Alleviate Hold-up Problem?” with Maros Servatka (NZ\$ 12,744), 2009.

Australian Research Council Discovery Projects, “Human Capital Acquisition and Product-market Competition: Theory and Evidence” (AU\$ 160,000), 2006–2008.

Faculty Research Grants Program, The University of New South Wales, “Economic Analyses of Platform Sharing” with Arghya Ghosh (AU\$ 20,000), 2005.

Special Research Grants, Faculty of Commerce and Economics, The University of New South Wales, “A New Perspective on the Economic Analysis of the Holdup Problem” (AU\$ 3,000), 2005.

Faculty Research Grants Program, The University of New South Wales, “Firm Survival, Specific Human Capital, and Entry Regulation: A New Perspective on Economic Analysis of Industrial Policy” (AU\$ 14,000), 2004.

Australian Research Council Discovery Projects, “The Demand and Supply of Retirement Provision” with John Piggott, Hazel Bateman and Sachi Purcal, (AU\$ 217,000), 2002–2004.

Special Research Grants, Faculty of Commerce and Economics, The University of New South Wales, “Comparative Institutional Analysis of Japanese Business and Government” (AU\$ 4,000), 2003.

Special Research Grants, Faculty of Commerce and Economics, The University of New South Wales, “Durable Goods and Monopoly Maintenance” (AU\$ 3,000), 2002.

University Research Support Program, The University of New South Wales, “Impacts of the Information-technology Revolution on Japanese Manufacturer-suppliers Relationships: Theory and Evidence” (AU\$ 9,000), 2001.

Special Research Awards, Faculty of Commerce and Economics, The University of New South Wales, “A New Perspective on Vertical Relationship: Theory and Evidence from Japanese Manufacturer-suppliers Relationships” (AU\$ 10,000), 2000.

Research Achievement Award, Faculty of Commerce and Economics, The University of New South Wales, 2005 and 2006.

International Development Centre of Japan Scholarship for Graduate Study, 1991-1993.

Included in *Marquis Who's Who in the World*.

Past non-academic positions

Development Consultant, Engineering Consulting Firms Association, Tokyo, Japan (1993 – 1994).

Development Consultant, Centre for Women and Development, Kathmandu, Nepal (Summer 1992).

Nippon Steel Corporation, Tokyo, Japan:

Secretary to the General Manager of Steel Pipe Sales Division (1988 – 1991)

Secretary to the Managing Director of Oita Factory (1986 – 1988)

Production Scheduling Planner (1985 – 1986)

Consultancies

United Nations Industrial Development Organization (UNIDO) (1994).

Ministry of International Trade and Industry (MITI), Japan (1993 – 1994).

Japan International Co-operation Agency (JICA) (1993 – 1994).

Conferences and seminars (recent 5 years)

Speaker:

5th Trans Pacific Labor Seminar, March 2012.

7th Annual Conference on Economic Growth and Development, December 2011.

9th International Industrial Organization Conference, April 2011.

4th Trans Pacific Labor Seminar, March 2011.

29th Australasian Economic Theory Workshop, February 2011.

5th ANZ Workshop on Experimental Economics, November 2010.

2010 Japan Economic Association Meetings (Special Presentation upon invitation), Sept. 2010.

14th Experimental Social Science Conference, September 2010.

Summer Workshop in Industrial Organization and Management Strategy, August 2010.

8th International Industrial Organization Conference, May 2010.

7th International Industrial Organization Conference, April 2009.

Australia-Japan Research Centre/ARNJE Workshop, December 2008.

2008 Japan Economic Association Conference, September 2008.

2nd Annual Organizational Economics Workshop, August 2008.

European Economic Association Meetings, August 2007.

Econometric Society European Meetings, August 2007.

IZA-EUI Workshop: Firm Dynamics, Labor Markets and Growth, July 2007.

Society of Labor Economists Meetings, May 2007.

NBER-CEPR-TCER Conference in Organizational Economics, December 2006.

Institute of Development Economics, April 2012

University of New South Wales, March 2012

Cheung Kong Graduate School of Business, October 2011

Australian National University, September 2011

University of New South Wales, September 2011

Massey University, May 2011

Vanderbilt University, April 2011

Michigan State University, April 2011

University of Arkansas, April 2011

La Trobe University, March 2011

Hitotsubashi University, October 2010
Contract Theory Workshop (Kyoto University), October 2010
Osaka University, October 2010
Kobe University, October 2010
University of Tokyo, October 2010
Fair Trade Commission, Japan, September 2010
Kobe University, September 2010
University of Tokyo, May 2010
Kyoto University, January 2010
Hitotsubashi University, January 2010
Fair Trade Commission, Japan, January 2010
Cornell University, May 2009
Yonsei University, May 2009
Hitotsubashi University, January 2009
Waseda University, January 2009
University of New South Wales, November 2008
University of Tokyo, September 2008
University of Queensland, August 2008
University of Western Sydney, August 2008
Deakin University, May 2008
Hitotsubashi University, March 2008
Hitotsubashi University, February 2008
University of British Columbia, November 2007
Queen's University, November 2007
Colgate University, October 2007
Cornell University, September 2007
The University of New South Wales, June 2007
The University of New South Wales, May 2007

Discussant:

National Honours Colloquium, August 2011.
29th Australasian Economic Theory Workshop, February 2011.
8th International Industrial Organization Conference, May 2010.
7th International Industrial Organization Conference, April 2009.

Citizenship

Japanese citizen. Permanent resident of Australia.